

Our Mission

TACOM is the lifecycle manager of the Army's ground combat equipment. The 3,000-plus systems that we field fall within these main product categories:



Tracked Vehicles
Tactical Vehicles
Artillery
Small Arms
Watercraft
Chemical Defense

Tips for Interested Vendors

1. Visit TACOM's website regularly. All you need to know about us, how we buy and what we're currently buying is online...

contracting.tacom.army.mil

2. Discuss your company's capabilities with a TACOM Small Business Specialist (numbers are inside this flyer). But before you

Be prepared to be specific. Identify your firm's products (not its processes), or describe ways you can meet a need that others can't.

• Enroll in the Federal

3. Be proactive! Attend Federal procurement trade fairs to get first-hand information on contracting opportunities. Stay in touch with local SBA offices and business organizations, and take advantage of the many excellent online research tools at your disposal...

www.sba.gov

(U.S. Small Business Administration)

www.dla.mil/db

(list of Procurement Technical Assistance Centers)

acquisition.army.mil



Lethality, Survivability, Mobility and Sustainment for America's Army

August 2003

Small Business Selling Guide to

TACOM



**The U.S. Army
Tank-automotive
and
Armaments
COMmand**

TACOM looks to...

- Small Businesses
- Small Disadvantaged Businesses
- Active "8(a)" Concerns
- Woman-Owned Small Businesses
- "HUBZone" Small Businesses
- Service Disabled Veteran-Owned SBs

to fulfill its many requirements in these supply and service areas, among others --

- ✓ **High-Tech Manufacturing**
 - Precision Machining* *Optics*
 - Composite Mat'ls* *Filtration*
 - Electronics* *Textiles*
- ✓ **Retrofit/Repair Kits and Tools**
- ✓ **Tires**
- ✓ **Engineering/Logistics Support**
- ✓ **Management Support**
- ✓ **Robotics**
- ✓ **Simulations Software**
- ✓ **Construction**

Contracting Opportunities at TACOM's 8 Sites

Start your **WEB** search at...
contracting.tacom.army.mil

For details on
EVERY TACOM
solicitation

TACOM-Warren and TARDEC (Tank-Automotive RD&E Center) Warren, Michigan

▣ Combat Vehicles ▣ Fuel & Water Distribution Systems ▣ Tactical Bridges
▣ Tactical Vehicles ▣ Construction Equipment ▣ Watercraft
▣ Trailers ▣ Material Handling Equipment ▣ Rail

TACOM-Warren Small Business Office: Phone 586-574-5388, Fax 586-574-5381

Watervliet Arsenal Watervliet, NY

Large Caliber Cannon Production

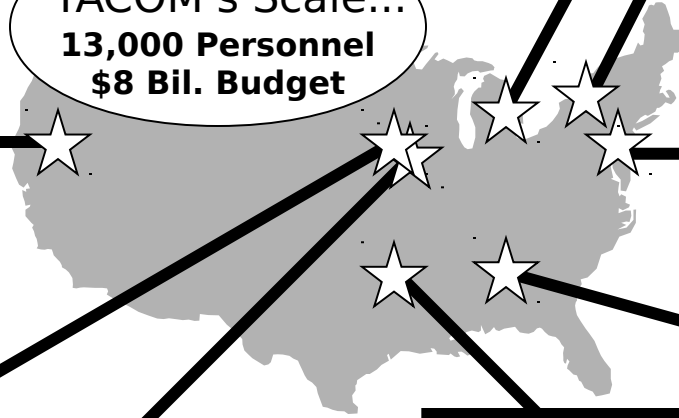
Watervliet Arsenal Small Business Office:
Phone 518-266-5309, Fax 518-266-4682

Sierra Army Depot Herlong, California

Asset Storage (incl. Vehicles, Fuel/
Water Systems, Medical Supplies)

Sierra Army Depot Small Business Office:
Phone 530-827-4836, Fax 530-827-4722

TACOM's Scale...
13,000 Personnel
\$8 Bil. Budget



TACOM-Picatinny and ARDEC (Armaments RD&E Center) Picatinny Arsenal, NJ

▣ Ammunition & Fuzes
▣ Next Generation Weapons/Munitions
▣ Mines, Countermine & Demolitions
▣ Less-Than-Lethal Systems

TACOM-Picatinny Small Business Office:
Phone 973-724-4106, Fax 973-724-3002

TACOM at Rock Island Rock Island, Illinois

▣ Artillery & Small Arms
▣ Combat Vehicle Armaments
▣ Aircraft Armaments
▣ Fire Support Systems
▣ Tools, Training & Testing Devices
▣ Chemical Defense Equipment

TACOM at Rock Island SB Office:
Phone 309-782-6709
Fax 309-782-0867

Rock Island Arsenal Rock Island, Illinois

Manufacture of
Specialized Ordnance,
Retrofit Items

Rock Island Arsenal SB Office:
Phone 309-782-4837
Fax 309-782-6727

Red River Army Depot Texarkana, Texas

▣ Munitions Storage
▣ Vehicle Overhaul
▣ Tank Track & Roadwheels

Red River Army Depot
Small Business Office:
Phone 903-334-3989
Fax 903-334-3480

Anniston Army Depot Anniston, Alabama

▣ Munitions Storage
▣ Vehicle Overhaul
▣ Chemical Demilitarization

Anniston Army Depot
Small Business Office:
Phone 256-235-7346
Fax 256-235-6353